

MAXIMAA SYSTEMS LTD.

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Date: 15th December, 2017

To,

The Bombay Stock Exchange Limited
Department of Corporate Affairs,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001.

Scrip Code: 526538

Dear Sir/Madam,

Sub: Newspaper Publication of the Financial Press Release for the quarter and half year ended 30th September, 2017.

Pursuant to Regulation 47(1) (b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith please find the copy of the Newspaper Cuttings of the Unaudited Financials published in the newspapers for the quarter and half year ended 30th September, 2017.

01. The date of publishing the advertisement: **15th December, 2017;**
02. The Brief Details of the Public Notice: **The Standalone Un-Audited Financials of the Company for the Quarter and Half year ended 30th September, 2017;**
03. Newspapers in which public notice is published: **Chanakya Ni Pothi (English) & The Newslite (Gujarati)**

Kindly take the above on record.

Thanking You,

Yours Faithfully

For **Maximaa Systems Ltd.**



Nagraj Mogaveera
Company Secretary and Compliance Officer
M. No: A49737
Encl: a/a.

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CHANAKYA

NI POTHI

Dalmia Bharat Group looks to acquire refractory units in Europe to push exports

The Rs.10,000-crore Dalmia Bharat Group is looking for acquisitions overseas, specifically in Europe, as part of growing its refractory business.

Plans are also afoot to appoint representatives in Bangladesh, West Asia, Africa and Russia to grow exports.

According to Sameer Nagpal, CEO - Refractories, Dalmia Bharat Group, exports currently account for nearly 10 per cent (Rs.50 crore) of its Rs.500-crore refractory business.

The plan is to double it over the next 1-2 years.

"We are actively looking for acquisitions in Europe as it is the hub of refractory business. This will help us tap the European market," Nagpal told BusinessLine.

Sources say many smaller companies are up for acquisition in Europe, in contrast to larger ones.

The refractory industry has over the past 10 years, gone through consolidation, leading to lesser scope in the segment.

Nagpal however refused to divulge any details on the size of such acquisitions.

"It is only the smaller ones (where acquisition opportunities are available), and where we are in a position to fund them. They are not huge investments. Rather, I would call them critical



investments," he said.

Dalmia Bharat Group is currently present in Europe through a network of agents — primarily, smaller refractory service companies, for addressing local customers' needs. International acquisition will help the company upgrade its technology.

The group's refractory business comprises Dalmia Refractories and OCL Refractories.

Dalmia-OCL has four manufacturing plants in India and one in China.

Better capacity utilisation According to Nagpal, higher exports will lead to better capacity utilisation.

Capacity utilisation in

India has been under pressure due to low demand from the domestic steel industry.

The capacity utilisation for the refractory industry as a whole has been close to 50-55 per cent. Refractory products are used in high-temperature processes that go into the making of metals, cement, glass and ceramics.

The steel industry is one of the biggest consumers, accounting for nearly 60-70 per cent of the segment's total production.

"In India, the refractory industry is going through a lot of churn. It will take time to recover. So we are focussing on West Asia, Africa and Russia for better capacity utilisation of our products," he said.

Product diversification Meanwhile, for its domestic market, the company will work on readjusting its product portfolio.

Focus will be on high-performance bricks for cement kilns, looking for alternatives for magnesite bricks to hedge against uncertainties in raw material availability, and producing special-quality bricks for making high-purity steel.

Product diversification and plant modernisation will entail an investment of ?80-100 crore in the next couple of years.

Ranchhodbhai's Profitable thoughts

● **City Union Bank Ltd.**, the oldest private sector bank in India, was founded on October 31, 1904 and is headquartered at Kumbakonam, Tamil Nadu, India.

The main focus of the Bank — lending to MSME, Retail / Wholesale Trade with granular asset profile including providing short term and long term loans to agricultural sector. CUB could witness growing loan books, healthy asset quality, minimal restructuring accounts, healthy NIM (although decreasing from current levels), restricted competition in lower ticket size and sufficient CAR to avoid dilution. Target of Rs. 185 and then Rs. 199 over the next 3-4 quarters.

● **Salzer Electronics** is a leading player offering electrical solutions in switches, wires & cables. It is the largest manufacturer of CAM operated rotary switches & wire ducts in India with a market share of around 25%.

The company caters to a wide range of products like cam-operated rotary switches, toroidal transformers, cable ducts, isolators, modular switches, relays, and automotive products with five in-house manufacturing facilities. Share price has already run up a lot, so can buy at dips towards Rs. 200 and then hold for Rs. 266 over the next 4 quarters.

● **FY17** was a tough year for **REPCO Home Finance** due to unfavorable regulations, demonetization, and slippage of some high-ticket LAP loans into NPL. However, there are some early signs of turnaround.

A well-set procedure is now in place for regularization of unapproved plots. 8,000 out of 20,000 unapproved plots are already regularized; remaining should be regularized over next six months. Share was recommended at Rs. 789 in Midcap Mania column in 5th June 2017 issue, after which it touched Rs. 900.

Now share is once again available at around Rs. 640. Can buy a few shares and hold for Rs. 705-750.

● **Navkar Corporation** recently announced its 2QFY18 results and despite a challenging environment, it continued to report healthy

numbers.

Surpassing growth in volume, its consolidated revenue grew by 19.7% YoY (+9% QoQ) to Rs1.08bn. Volume grew by 11.6% YoY (+6.7% QoQ) to 91,841 TEUs, while realisation increased by 7.3% YoY (2.2% QoQ) to Rs11,738/TEU. Can buy a few shares with target of Rs. 229.

● **M&M Automotive** sales grew 18% and tractor sales jumped 32% in Nov-17. Automotive sales grew by 18% YoY to 38.5k units in Nov-17. The company witnessed 19% and 122% YoY increase in LCV and MHCV segments on low base. Tractor volumes was above estimates at 22.75k (+32% YoY) units. The UV segment will benefit strongly from rural recovery (50% of volumes) and new launches while the tractor division continues to grow at a steady pace led by good monsoon, healthy farm produce and improvement in rural demand. Can buy at current level and then hold for sometime.

● **Mayur Uniquoter's** 2QFY18 revenue/EBITDA growth of 15%/11% yoy was mainly volume-driven as realisations remained largely stable.

OEM export volumes grew by 17% yoy and domestic auto replacement volumes by 52% yoy led by some large orders from Maruti. Capacity utilization also improved to 78% (vs. 71% in Q1, 65% in FY17). Growth was mainly led by OEM exports and domestic auto replacements which grew 17% and 52% respectively in volume terms. Share prices are in a good uptrend and right time to buy.

● **Punj Lloyd** shares surged nearly 14 percent last week on receiving orders from GAIL India for construction of pipeline and NHAI for road project.

Shares are at a good level to make new entry. At Rs. 21, not much to lose. Can take some risk. However, advisable to keep limited exposure.

● Hyderabad based real estate company Prajaya Engineering Syndicate is seeing a good volume based movement right now.

Buying interest is strong but this share is purely for trading purpose and that too to make a quick entry and a fast exit when target is achieved. At Rs. 11-12, it is an affordable risk. Keep stop loss of 10.83 with target of Rs. 13.43.

PVR inks deal with S. Korean cinema company for 4DX screens

Leading multiplex chain PVR Ltd is betting big on 4DX technology as part of its strategy to focus on innovative and premium formats.

Ltd, said that the company will invest about \$11 million (approximately ?70 crore) for this expansion. The company

at the 4DX format for future projects. The company will not just look at launching 4DX screens in metros but also in mini-metros such as Chandigarh and Ludhiana.



It has inked a fresh strategic deal with South Korean cinema technology company CJ 4DPLEX, to increase the number of 4DX screens in its portfolio.

With this extended partnership, PVR will add 16 additional 4DX screens at its cinemas, taking the total to 21 4DX auditoriums in India by the end of 2019, the company said.

The deal was signed at the CineAsia trade show being held at Hong Kong.

4DX cinema technology enables audiences to connect with movies through motion, vibration, water, wind, snow, lighting and other special effects to enhance the on-screen visuals.

Gautam Dutta, CEO, PVR

has currently three operational 4DX screens at its cinemas at New Delhi, Mumbai and Bengaluru. It also expects to have two additional 4DX screens operational by the year-end.

He said, "We believe this is a significant step that will help this technology to take a giant step towards making India an important market and getting more consumers into the cinemas."

Dutta added that this will also encourage Indian filmmakers and producers to look

Formats such as 4DX helps companies like PVR to charge a premium for the enhanced movie-going experience.

"With more global technologies on the rise, the expectations of audiences are increasing as they look for a more enhanced, immersive and experiential cinema," Dutta added.

Byung Hwan Choi, CEO, CJ 4DPLEX, said: "India is an important market for us. Following the last year's announcement, we are extremely pleased to announce our further expansion with PVR Cinemas at this CineAsia."

PVR currently has 600 screens at 131 properties across 51 cities.

As entry-level bike segment roars back to life, it's advantage HeroMotoCorp

A revival in the entry-level bike segment has helped Hero MotoCorp, the country's top two-wheeler maker, grow its share of the motorcycle market marginally amid intense competition.

Sales of 75-110cc bikes, a major volume segment in motorcycles, had dropped after demonetisation.

The current fiscal has seen a decent run for the motorcycle segment, reporting a growth of 6 per cent at 7.61 million units in the first half.

The growth was led by the 75-110cc segment, supported by an improvement in rural demand.

The entry segment

accounts for 59 per cent of the overall motorcycle market in India.

Hero's sales in the segment grew 10 per cent at 3,299,849 units in April-October, while the overall segment grew 7 per cent at 4,489,912 units.



The company improved its market share marginally by 100 basis points to 51 per cent from 50 per cent in the year-ago period, driven by its popular models such as Splendor and

Rural markets improve

"Urban markets began to improve in the first quarter. In the second quarter, the rural markets improved. Going forward, we expect the momentum to continue," Ashok Bhasin, Hero MotoCorp's Head - Sales, Marketing and Customer Care, told a recent earnings conference call.

"Hero MotoCorp benefitted from the channel-filling measures undertaken post the transition to BS-IV and GST in April and July 2017 respectively, and also the uptick in rural demand sentiment during the current fiscal," said Subrata Ray, Group Vice-President, Corporate Ratings, Ica.

Eros focussed on reinventing itself as digital content company

Leading film production and distribution company Eros International has said it is sharpening its focus to transform itself from a film studio, that only makes movies for the big screen, to a digital content company. The firm said it believes its OTT platform, Eros Now, is expected to garner 6-8 million paid subscribers by March 2018.

'Conscious strategy' Jyoti Deshpande, Group Chief Executive Officer, Eros International, said: "We made a conscious strategy to move away from high-budget movies back in 2015. For the past two years, we have been focussing on a model — to have a slate of profitable movies, monetise our movie library and push our OTT platform Eros Now. Our film portfolio has been

broad-based with a mix of medium-budget and regional films."

She said this has worked out to be a good strategy as it has helped the company feed its digital pipeline as well as reduce its dependence on the box office for revenues.

"Currently we have about 3.7 million paying subscribers (for Eros Now). We believe by the end of March, we will have 6-8 million."

The company has been focussing on launching original shows on the platform, besides leveraging its movie library.

It is banking on its tie-ups with telecom companies to be part of their bundled packages,

for acquiring new subscribers.

The firm believes nearly 25 per cent of its revenues will come from the digital space this financial year, and this contribution is expected to become much bigger in the next three years.

Deshpande also pointed out that film production companies will need to increasingly have a segmented approach of having a pipeline of films targeted at the big screen and developing original content for the digital platforms.

"One cannot have a one-size-fits-all strategy. We are green lighting films that have theatrical viability. At the same time, we have commissioned six films which will go straight to the digital platform."

Harrisons brews a 'new brand' plan to export speciality teas

To leverage the growing export potential of speciality teas, Harrisons Malayalam Ltd (HML), a major tea producer in South India, is going in for a big branding exercise.

"We have firmed up plans to build an umbrella brand — Harrisons Heritage — with a logo for speciality teas such as single estate tea, white tea, hybrid and frost tea for our overseas and domestic buyers," said N Dharmaraj, Whole Time Director and Chief Executive, SBU (A), HML.

The company has registered with Amazon.in for marketing, and the products, with the new tag, will hit the online and physical markets by the middle of next year.

Speaking to a group of

visiting journalists from Kochi, Dharmaraj said the excess supply over demand will always put price pressure on mass-market teas. It is, therefore, important for South Indian producers to differentiate their products into speciality teas, the demand for which is growing at about six per cent — twice that of general-purpose teas.

South India's tea production is in the range of 220 million kg and exports are at around 85 million kg.

Hence, it is important for South India to export about 45 per cent to create a better supply-demand equation internally, he said.

Today, the mass market is a challenge, and there is a need to come out with niche products.

The South India tea industry has been hit by low



prices of teas and high cost of production. Increasing exports is critical to shore up the price line of South Indian teas.

This has to be carried out through a combination of quality improvement initiatives, he said.

Ayurvedic tea "We won't be successful without branding," said Dharmaraj, adding that HML is also working with Kerala Ayurveda Pharmacy Ltd to develop an ayurvedic tea. The initial results are encouraging, and the product will hit the market soon.

Anil George Joseph, Vice-President - Tea, said that the company has introduced LED (leaf expansion time) based computerised harvesting programme using hand-held shears and harvesting machines developed in collaboration with IIT-Madras.

Besides, HML will be the first tea estate which goes for elephant friendly certification

for its Lockhart, Panniar and Wentworth estates.

The initial prices of application is complete for the final audit in 2018. Certified elephant friendly tea is sourced from tea plantations that meet high standards for the protection of the pachyderms and their habitat.

According to Santosh Kumar, Senior-VP - Rubber, the company will go for inter-cropping and honey production in rubber estates to raise earnings from the commodity.

It has developed three value-added products in rubber such as de-protensised natural rubber, Nitrosamine-free centrifuged latex, and Latxive for packaging industry.

MAXIMAA SYSTEMS LIMITED				
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Email : cs@maximaasystems.com Website : www.maximaagroup.com				
Extract of Standalone Unaudited Financial Results for the Quarter and Half year ended 30th September, 2017 (Rs. In Lacs)				
SR. No	PARTICULARS	Quarter ended 30.09.2017 Unaudited	Half Year ended 30.09.2017 Unaudited	Quarter ended 30.09.2016 Unaudited
1	Total Income from Operations (Net)	350.23	691.03	344.94
2	Net Profit / (Loss) for the period (Before Tax, Exceptional and / Extraordinary items)	1.70	3.96	13.94
3	Net Profit / (Loss) for the period before tax (after Exceptional and or Extraordinary items)	1.70	3.96	13.94
4	Net Profit / (Loss) for the period after Tax (after Exceptional and or Extraordinary items)	1.70	3.96	13.94
5	Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	0.00	0.00	0.00
6	Equity Share Capital	1011.73	1,011.73	1011.73
7	Earnings Per Share (Face Value of Rs. 2/- each) (for continuing and discontinued operations) -			
	(a) Basic	0.003	0.008	0.028
	(b) Diluted	0.003	0.008	0.028

Notes:

- The Company has adopted Indian Accounting Standard (Ind-AS) wef 01st April, 2017 (Transition date being 01st April, 2016) and accordingly unaudited financial results has been prepared in accordance with the Ind-AS prescribed under section 133 of the Companies Act, 2013 read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- The above unaudited financial results were, subjected to limited review by the Statutory Auditor of the Company, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 14th December, 2017. The Limited Review Report of the Statutory Auditor is being filed with the BSE Limited.
- The above results is an extract of the detailed format of the unaudited financial results for the quarter and half year ended 30th September, 2017 filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations 2015. The full format of the unaudited financial results for the quarter and half year ended 30th September, 2017 along with Limited Review Report of Statutory Auditor is available under Investor section of our website at www.maximaagroup.com and Financial Result at Corporate section of www.bseindia.com

By Order of the Board
For, Maximaa Systems Limited

Sd/-
Mr. Manoj Shah
Managing Director
DIN : 00017594

Place : Valsad
Date : 14/12/2017

